

Illuco Dermatoscope IDS-1000 Plus

Simple and Easy to Use

- High quality entry level dermatoscope
- 10 x magnification
- 18mm field of view
- Cross and parallel polarisation
- LED Illuminations - 8 White LEDs
- Fixed focus mode
- Contact and non contact examination

\$795

ILLDS1000



ILLUCO

5YR
warranty

Includes IDS-1000 dermatoscope, contact plate with scale, non contact head silicone sleeve with lanyard, lens cleaning cloth and instruction booklet.

MEET OUR TEAM: MATT MANAGEMENT - NSW

Matt has seen Team Medical grow from the ground up. Matt became our first Warehouse Team Member when he decided to join the company 'just part-time' to help out his Aunt - Marijke. Thankfully, Matt has never looked back; today, he is our Procurement Director, an essential part of our day-to-day operations, and still a much-loved part of the Team.

Outside of work, Matt is also a Team Player, playing Football (Soccer) with his brother Tom (General Manager) and lifelong friend Jake (Operations Manager); once a keen tennis player, Matt's now trying his luck with paddle tennis. We can't forget to mention his beloved dog Boston, a Rhodesian Ridgeback bringing joy and trouble, who also likes to pop up in the occasional video meeting.



Next Travel Destination?

Six weeks in the USA, I've purchased a new drone and I'm hoping to capture a few new shots for my collection

Favourite Food?

Hot Chips

What is one of your pet peeves?

Bad Drivers



MEET OUR TEAM: MARIJKE MANAGEMENT - NSW

Marijke started Team Medical from her lounge room in 2011. After 11 years, Marijke maintains that the key to our success is flexibility with our customers and our team. For Marijke: "Seeing people grow within our company is very satisfying. The growth of our business goes hand-in-hand with their development."

As our Creative Director, Marijke is the brains behind many of our popular specials covers and themes. In Marijke's words: "It is a challenge to remain innovative, but it's also a lot of fun."

Away from the office, Marijke enjoys playing the piano and is a big theatre enthusiast, with her most recent show being Moulin Rouge the Musical. She also likes to keep active in the garden and on her bike. 350km on the Central West Bike Trail is her longest trip so far. In addition, you'll often find her playing Mario Kart with her children Jack and Maya.



What app do you use daily?

Wordle and Hey You Coffee app (still the best invention ever)

What is your favourite takeaway food? Japanese – Salmon Sashimi



Illuco Dermatoscope IDS-1100



Qualitative, high performing and user friendly skin examination device

Guarantees you the best performance with high quality optics, large field of view and highly optimised light. The perfect choice for any dermoscopy examination.

- High Precision optics – designed by professional optical engineers for clear & precise images with minimal distortion to field of view edges
- 10 x magnification
- 22mm wide field of view
- Easy to handle and focus
- Polarised and Non-Polarised LED illumination
- 3 levels of brightness control
- Protect glass (Contact plate) with easy detachable magnetic mechanism
- Small Contact plate for examination of narrow and hard to reach areas (6mm and 8mm)
- Contact and non-contact examination
- Automatically shuts down after 5 minutes
- Smartphone and camera compatibility
- Micro USB charger
- 7-year warranty

\$1195

RRP \$1395.00
ILLDS1100

Includes IDS-1100 dermatoscope, contact plate with scale, USB cord, cleaning cloth, soft pouch and instruction booklet.



★★★★★ PREMIUM PRODUCT

Accessories Illuco IDS-100

- | | | |
|---------------------|--------------|-------|
| Contact Plate 6mm | ILLCP6MM | \$155 |
| Contact Plate 8mm | ILLCP8MM | \$160 |
| Leather Pouch Black | ILL1100PCHBL | \$60 |
| Leather Pouch Red | ILL1100PCHRD | \$60 |

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|-------------------------|------------|-------|
| Universal Phone Adaptor | ILLUNIADAP | \$120 |
|-------------------------|------------|-------|

- | | | |
|----------------------------|----------|------|
| Universal Adhesive Adaptor | ILLCA216 | \$54 |
|----------------------------|----------|------|

- | | | |
|----------------|-------------------|----------|
| Phone Adaptors | | \$89 |
| ILLCA111 | iPhone 11 | |
| ILLCA112 | iPhone 11 Pro | |
| ILLCA113 | iPhone 11 Pro Max | |
| ILLCA114 | iPhone 12 | ILLCA203 |
| ILLCA116 | iPhone 12 Mini | ILLCA204 |
| ILLCA117 | iPhone 12 Pro | ILLCA205 |
| ILLCA118 | iPhone 12 Pro Max | ILLCA206 |
| ILLCA217 | iPhone 13 | ILLCA207 |
| ILLCA218 | iPhone 13 Mini | ILLCA208 |
| ILLCA219 | iPhone 13 Pro | ILLCA209 |
| ILLCA220 | iPhone 13 Pro Max | ILLCA210 |



Contact Plate - 6mm



Contact Plate - 8mm



Leather Pouch



Phone Adaptors



Universal Phone Adaptor



Universal Adhesive Adaptor

We invented the dermatoscope 30 years ago. Now we've done it again.

The new Dermatoscopes: DELTA 30 and DELTAone



30
YEARS
1st DERMATOSCOPE



THE HEINE DELTA® 30 DERMATOSCOPE

If there's something to discover, you'll be sure to see it.

You'll see things you've never seen before. HEINE's latest high-end dermatoscope provides the best imaging they've ever developed. Combined with a field of view measuring a veritable 30 millimetres and unprecedented colour rendering, in LED^{HQ} of course. Polarisation provides glare-free and non-reflective working conditions. Above all else, it is comfortable to operate with its angled, ergonomic design and intuitive control. Feel free to take a look – you're in for a real discovery.



★★★★★ PREMIUM PRODUCT

Crystal-clear image with the new achromatic HEINE optical system

Largest field of view of real 30mm (lens 32mm)

Ergonomic handling thanks to angled product design

Excellent colour rendering due to LED^{HQ}

LED^{HQ}
LED NOW IN HEINE QUALITY.

Digital documentation with the exclusive HEINE DERM* app or the HEINE Cube System



\$2565

HEK23028305

Includes DELTA 30 Dermatoscope, contact plate with scale, USB cord with E4-USB medical approved plug-in power supply, case



Table charger for DELTA 30

HEX00299212

\$418



Universal Smartphone Connector

HEK00034270

\$114



Small Contact Plate

HEK00034206

\$313



For more information download the product brochure from our website



BP Medical (WA) | www.teammed.com.au
PHONE 1300 33 55 60 | info@bpmedical.com.au

All prices are subject to 10% GST unless marked with * (GST Free)



Team Medical | www.teammed.com.au
PHONE 1300 22 44 50 | info@teammed.com.au

THE HEINE DELTAone DERMATOSCOPE

Mobility and quality have now become one.

Small on the outside, big on the inside – crystal-clear images have been accomplished using the new achromatic HEINE optical system. What’s more, it produces extraordinary colour rendering, due to the quality of our LED^{HQ}. Examinations are now particularly comfortable due to the polarisation allowing doctors to work glare-free and without disrupting reflections. These three features – clarity, LED^{HQ} and non-reflective working – are what turn the DELTAone into a vital tool to carry in your pocket wherever you go.



Crystal-clear image with the new achromatic HEINE optical system

Glare-free and non-reflective working conditions thanks to polarisation

Fits into any pocket

Excellent colour rendering due to LED^{HQ}

LED^{HQ}
LED NOW IN HEINE QUALITY.

Digital documentation with the exclusive HEINE DERM* app or the HEINE Cube System



\$1871

HEK21028305

Includes DELTAone Dermatoscope, contact plate with scale, USB cord with E4-USB medical approved plug-in power supply, case

Universal Smartphone Connector

HEK00034270

\$114



Small Contact Plate

HEK00024207

\$294



For more information download the product brochure from our website

* The Apple hardware is not included in the scope of delivery. For Apple hardware, please contact an authorised Apple distributor, an Apple Premium Reseller or Apple Inc. directly. Apple, the Apple Logo, iPhone and iPod touch are trademarks of Apple Inc., registered in the U.S. and other countries.



HEINE DELTA® 20T Dermatoscope

You can't TREAT what you can't SEE.
The classic specialist dermatoscope.

Toggle function | High performance LEDs | High-resolution optics

The DELTA 20 T offers unrivalled precision optics and the functionality to toggle between polarised and non-polarised illumination. No time consuming exchange of contact plates is necessary.

At the same time contact dermatoscopy with immersion liquids is possible at any point, allowing the examination method to be matched with the respective pigmented skin lesion to obtain the best diagnosis.

- **Crystal clear, high-resolution images** thanks to the high-quality achromatic optical system.
- **Detailed view of even the smallest structures**, the focusing system delivers 10 to 16 x magnification.
- **Toggle function for switching** between polarised and non-polarised illumination mode: allows detection of 'blink signs' when viewing crystalline structures and milia. No exchange of contact plates necessary.
- **Glare-free and reflection-free view** thanks to polarisation, even without immersion fluid. For fast and flexible work.



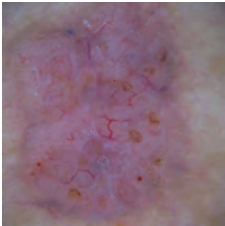
For more information download the product brochure from our website



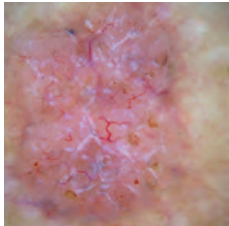
LED^{HQ}
LED NOW IN HEINE QUALITY.



"Blink Sign" observable in a basal cell carcinoma



Basal cell carcinoma
non-polarised illumination



Basal cell carcinoma
polarised illumination

| DELTA 20T Dermatoscope Sets | | | | |
|-----------------------------|---|-------------|---------------|-----------|
| BETA4 3.5V USB | Delta 20T Dermatoscope Head, Contact plate 23 mm Ø dia. with scale, BETA 4 USB rechargeable handle, USB cord and plug-in power supply, Dermatoscopy compendium, Hard case | HEK26228388 | RRP \$3091.00 | \$2937.00 |
| BETA4 3.5V NT | Delta 20T Dermatoscope Head, Contact plate 23 mm Ø dia. with scale, BETA 4 NT rechargeable handle, NT 4 Charger, Dermatoscopy compendium, Hard case | HEK26224420 | RRP \$3722.00 | \$3536.00 |

There's LED. And there's LED^{HQ}.

There are major differences when it comes to the quality that LEDs offer. HEINE has set a new standard which maintains that only the best is good enough, from the selection of materials to processing, from light intensity and thermal management to a colour rendering index as high as possible.

That's what we call LED in HEINE Quality – or LED^{HQ}.

LED^{HQ}
LED NOW IN HEINE QUALITY.

HEINE CUBE SYSTEM

DIGITAL MONITORING: EASY. EFFICIENT. SAFE.

An easy-to-operate digital documentation solution for wirelessly recording and editing dermatoscopic images.

Several examiners can easily capture images in their normal workflow with multiple mobile HEINE devices. The pictures are instantly and wirelessly transferred to the CUBE, where they can be retrieved, analysed, compared and managed from any laptop, PC or tablet using a simple web browser interface.

Innovative data management: A series of pictures of skin over time to help with detecting skin cancer at an early stage.

No annoying cables: Everything's simply done wirelessly.

Improved workflow: Fast-track patient care due to flexible room occupancy and reduced waiting times.

Relevant data is transferred from your Patient Management System (PMS) at the push of a button.

Intuitive and flexible image allocation: Overview photographs, individual pictures or series of pictures. Bodymap or overview function. Annotate images straight away or later on.

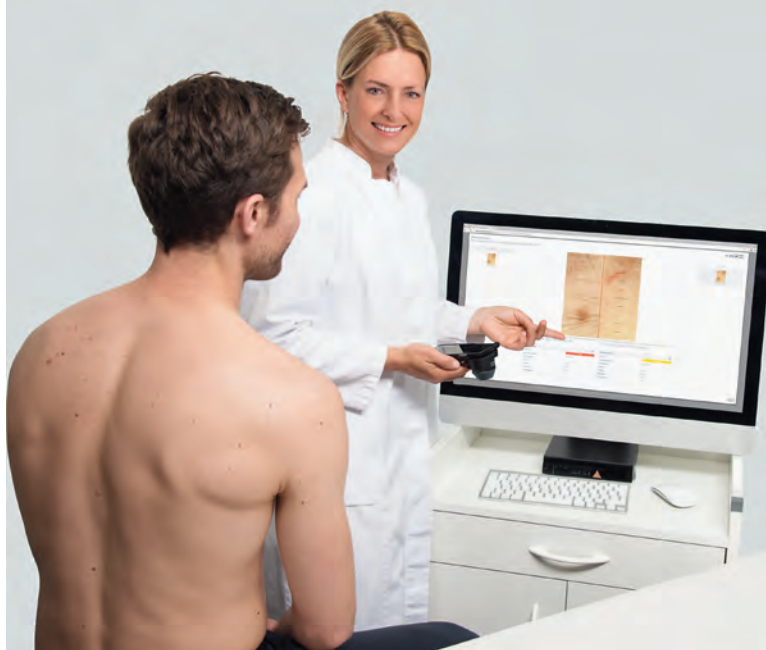
Smart ideas for serial documentation:

- During the examination: compare current pictures 1:1 with previous ones.
- Show four photos next to one another: help with showing progression over time.
- Slide-over: place one image on top of another.
- Contour comparison: put a previous picture's contours over the current shot.

Data protection: All the data and pictures are stored in total security, only locally and not on the image capturing device.

Only the practitioner / clinic has password-protected access. However, the patient can take the images away with them on a data carrier or as print-outs.

Plug in and work on. It's as easy as logging a new smartphone into the wireless network. Switch on the Cube, enter your credentials, install the app on the iPhone, slide onto the HEINE dermatoscope, and get cracking.



Interested? Scan the QR code and complete the form.

A TEAM MEDICAL SALES REP WILL GET IN CONTACT TO TAKE YOU THROUGH THE SALES PROCESS.





HEINE mini 3000® LED Dermatoscope

So small, yet offers 10 x magnification

- LED with virtually unlimited hours of working life, no need to ever replace bulbs
- Uniform illumination and authentic colour rendering
- Sharply contoured and distortion-free image with 10 x magnification thanks to the high-quality achromatic optical system

\$764

RRP \$804.00

HEK00878107

Includes mini 300 LED Dermatoscope, mini 3000 battery handle with batteries, contact plate, 10ml dermatoscopy oil, dermatoscopy compendium



LED HQ
LED NOW IN HEINE QUALITY

Contact Plates

Contact Plates for Delta 20 T

23mm dia. with scale

HEK00034216

RRP \$423

\$402.00

23mm dia. without scale

HEK00034217

RRP \$326

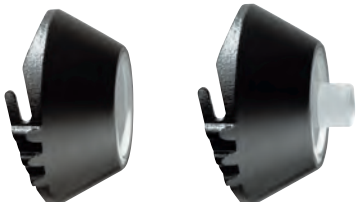
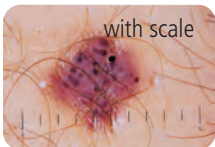
\$287.00

Small contact plate, 8mm dia.
for the examination of inaccessible lesions

HEK00034205

RRP \$265

\$252.00



MEET OUR TEAM: DAVID MANAGEMENT - NSW

David's excellent listening skills and patience make him the perfect Customer Service Manager. Cool and calm in almost any situation, Dave can effectively solve even the most complex issues. We're so glad he decided to join the team 5 years ago.

Being of Italian heritage, it's ironic that he doesn't like wine or olives. He is, however, a big fan of sports and loves watching his favourite teams (West Tigers and Western Sydney Wanderers) on the weekends. Spending time with his three young kids is his favourite out-of-office activity.

What is your biggest pet peeve? Seeing the dishwasher stacked incorrectly.
What instrument can you play? The drums.



Data-driven Decisions, Delivering better Service.

We know the market. We know the trends. Why? Because we listen to our customers, and analyse market data regularly. We use this data to react quickly to changes in the market and make decisions to serve you better.



WE ARE A BUSINESS FOR GOOD



Marking 11 years since founding Team Medical Supplies, our **Creative Director Marijke** was allocated donation tokens for B1G1 as her anniversary rolled over. To celebrate, she **donated 40 days of safe space & emotional support for child refugees**. The children aged 3 to 4 will learn through play and regain a sense of normality in the midst of the difficulties of life in displacement.

Learn more about our giving impacts at
www.teammed.com.au/teamgiving





Make running a quality practice simpler, safer and more efficient.

PracticeHub is an online medical practice management software that helps you reduce risk and simplify practice processes, so you can deliver a better patient experience.

Key benefits include:

- accreditation is made easy with our regularly updated policies and procedure templates, cross referenced with RACGP standards
- inbuilt learning modules on key risk areas to avoid costly incidents
- integrated registers to help manage your equipment and insurance contracts
- easy management of Ahpra registrations and certificates of insurance for all staff, so nothing falls through the cracks.



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